



# NGUYEN HUNG QUANG

**Managing Partner**  
**CEDR Accredited Mediator**  
**Vice President of VSIL**  
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**Legal Reform Expert**  
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## CONTACT

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## EDUCATION

🎓 **United Business Institute, Belgium**

MBA (*cum laude*) | 2006 - 2007

🎓 **Ha Noi Law University**

LLB | 1991 - 1996

## MEMBERSHIP

- Vietnam International Center for Commercial Mediation (VICMC)
- Vietnam Society of International Law (VSIL)
- Viet Nam Business Lawyers Club (VBLC)
- Ha Noi Bar Association
- The Law Association for Asia and the Pacific

## LANGUAGE

Vietnamese

English

## INTRODUCTION

Nguyen Hung Quang founded and holds the role of Managing Partner of NHQuang&Associates. He is currently Vice President of VSIL, President of VICMC, and General Director of VietPro Consultant Co., Ltd.

With nearly 30 years of practice, Mr. Quang has extensive experience in providing policy advice on the rule of law system reform, judicial reform, administrative procedure reform, disadvantaged group protection, energy development, public administration, etc. Mr. Quang also has deep experience in consulting for many domestic and foreign enterprises, international organizations, and non-profit organizations in various fields such as dispute resolution, restructuring, fundraising, investment, merger and acquisition, and labor. In addition, Mr. Quang is also a speaker at many domestic and international workshops, and seminars regarding legal matters, judicial reform, anti-corruption, mediation, etc.

## AREA OF PRACTICE

- Direct & Indirect Investment
- Corporate Matter
- Merger & Acquisition, Insolvency
- Construction & Real Estate Business
- Infrastructure & Public-Private Partnership
- Energy & Mineral
- HR Management & Employment
- Environment
- Insurance
- Internet & New Media
- Dispute Resolution
- Policy Research & Advocacy
- Compliance Monitoring

## PUBLICATION

- *Encyclopedia of Asian Law on Privacy Law and Data Protection*, Asian Law Centre, Melbourne Law School, The University of Melbourne, 2022 - present
- *Chapter on Property Management Relationships and 'Trusts' in Vietnam*, Nguyen Hung Quang and Nguyen Thuy Duong, *Asia-Pacific Trusts Law: Theory and Practice in Context* (co-edited by Associate Professor Ying Khai Liew and Professor Matthew Harding), Hart Publishing, 2021
- *Chapter 22 - Contract Interpretation and Unfair Terms in Vietnamese Contract Law*, Nguyen Hung Quang and Nguyen Thuy Duong, *Studies in the Contracts of Law - Volume III Contents of Contracts and Unfair Terms* (co-edited by Professor Mindy Chen and Professor Stefan Voganauer), Oxford University Press, 2020
- *Global Guide: Measures adopted to support distressed businesses through the COVID-19 crisis*, Nguyen Hung Quang and the Research Team of NHQuang&Associates Law Firm, INSOL International (World Bank Group), 2020
- *Mediation - A trend for commercial dispute resolution in the integration period*, Nguyen Hung Quang, *International law and practical problems in Viet Nam*, Youth Publishing House, 2019
- *Independence, Impartiality and Integrity of the Judiciary in Vietnam*, Nguyen Hung Quang and Pip. Nicholson in *Asia-Pacific Judiciaries, Independence, Impartiality and Integrity*", H.P.Lee, Marilyn Pittard (Ed.)
- *Chapter 5: General skills of lawyers in providing legal services*, Nguyen Hung Quang et al., *Lawyers' Handbook Volume 1*, Viet Nam Bar Federation, 2017
- *Chapter 4: Buying and Selling enterprises*, Nguyen Hung Quang et al., *Lawyer Handbook volume 3*, Vietnam Bar Federation, 2017
- *Chapter 9: Contract Enforcement*, Nguyen Hung Quang, *Diagnosis of Viet Nam's economic growth*, Central Economic Committee, 2016
- *An Historical Overview of Land Law and Land Disputes in Viet Nam*, Nguyen Hung Quang and Toan Le, *Resolving Land Disputes in East Asia: Exploring the Limits of Law*, Hualing Fu & John Gillespie (Ed.), Cambridge University Press, 2014
- *Legal diffusion: the role of non-state actors in shaping the regulatory environment in Viet Nam*, Nguyen Hung Quang in "Legal Development in East Asia: China - Viet Nam Compared", Routledge Publishing House, Albert Chen and John Gillespie (Ed.), 2010
- *Public-Private Partnership for the Poor*, Nguyen Hung Quang & Tim Dyce, VCCI - Project "Poverty Reduction Through Integrated Small Enterprise Development - PRISED", National Politics Publishing House, 2009
- *Professional Manual for Business Registration*, Nguyen Hung Quang (Ed.), 2007

## ACADEMIC ACTIVITY

- Visiting lecturer, British University Vietnam, Hanoi Law University, Diplomatic Academy of Vietnam, etc.
- Mediator Skills Training program of the Centre for Effective Dispute Resolution (CEDR), London, UK, 2018
- Wrongful conviction Program, New York University School of Law, USA, 2017
- Visiting scholar, Law School of Melbourne University, Australia, 2014
- Visiting fellow, Business Law & Taxation Faculty, Monash University, Australia, 2008
- Summer fellow at Stanford Center on Democracy, Development and Rule of Law (CDDRL), USA, 2006

- Visiting scholar: Law School, University of Melbourne, Australia, 1999 - 2000
- Visiting scholar: Business and Law Faculty, Deakin University, Australia, 2000

### INTERNATIONAL EXPERIENCE

- *Pro-bono services of lawyers in Viet Nam: Helping access to justice or supporting legal dissemination*, presentation at “Roundtable Talk on “Professional Paradoxes: Access to Justice and Bar Associations”, Law and Society Association, 2022
- *Statutory and bar requirements of Vietnamese lawyers to participate in legal aid activities and mandatory criminal cases*, International Legal Ethics Conference 2022: Lawyers in a World of Crisis, Program on Legal Ethics and the Profession UCLA School of Law under California University, 2022
- *Legal Profession Development and Law Reform in Viet Nam*, presentation at international seminar “Law and Development in China and Viet Nam”, National University of Singapore, Singapore, 2016
- *Some Issues of Contract Law in Viet Nam*, presentation at the colloquium “Studies in the Contract Laws of Asia III”, National Taiwan University, Taiwan, 2016
- *Condominium Law in Viet Nam*, presentation at international symposium “Condominium Laws and Urban Governance in Asia” at Hong Kong City University, Hong Kong, 2014
- *Environmental Protection Law in Viet Nam*, presentation at international workshop “Legal conflicts for Korean enterprises in some Asian countries”, Youngsan University, Busan, Korea, 2010
- *Differences of Legal Culture between Korea and Viet Nam to Cause the Labor disputes in Viet Nam*, presentation at international workshop “Legal conflicts happen to Korean enterprises in some South Asian Countries”, Youngsan University, Busan, Korea, 2009
- *Legal Diffusion: the Role of Non-state Actors in Shaping the Regulatory Environment in Viet Nam*, presentation at international workshop “Legal Development in East Asia: China - Viet Nam compared, Monash University (Australia) and Hong Kong University, Hong Kong, 2008
- *Can Private Sector in Viet Nam Aid Democratic Development and the Rule of Law?*, Stanford Center on Democracy, Development and the Rule of Law, Stanford, USA, 2006

### PRACTISING EXPERIENCE

Advising several domestic and foreign enterprises, state-owned corporations, and other organizations and individuals on diversified legal issues in different areas. Below are some typical consulting activities:

- Advising Vietnamese and foreign investors in investment projects in Viet Nam in various areas such as construction, distribution, commercial business, hospitality, food, education, information technology, energy, etc. from the stage of negotiation, investment registration to post-establishment implementation.
- Providing legal retainer services to several Vietnamese and foreign businesses operating in various areas. The advice covers all corporate matters, licensing, shareholder relationship, tax, accounting, corporate governance, labor, investment, transaction conclusion, dispute resolution, etc.
- Advising a number of Vietnamese and foreign enterprises in structuring their capital, allocating financial resources, registering guarantee, registering and structuring loans, etc.
- Advising M&A transactions by large domestic enterprises as well as multi-national and foreign corporations in Viet Nam from the very first step of transaction until completion.

- Advising several transactions of large Vietnamese and foreign enterprises operating in the fields of oil and gas, mining, energy, etc.
- Drafting, advising and negotiating EPC, BOT, BT and other construction contracts for construction investment and infrastructure development companies, including large state-owned and private companies.
- Advising a number of insurance companies in matters related to labor, economic transactions, contracts, non-life insurance business; engaging in resolving many disputes relative to insurance for clients at Courts and arbitrations, many of them are resolved through mediation.
- Engaging in resolving disputes related to corporate governance, disputes among investors in domestic or foreign-invested companies, equitized state-owned companies, disputes between investors and state management agencies, disputes between state enterprises and foreign contractors, etc.
- Delivering legal training courses for in-house lawyers and legal staff of state-owned and private companies.

## RESEARCH EXPERIENCE

- **Roadmap for the Commission for Management of State Capital toward Net-Zero Emission in Energy State-Owned Enterprises**, supported by UNOPS, 2023
- **Legal Support to the Development of Power Generation Projects in Vietnam**, supported by UNOPS, 2023 - present
- **Impact Assessment of EU's Carbon Border Adjustment Mechanism (CBAM) in Vietnam**, within the scope of the project on Impact Assessment of EU's Border Adjustment Mechanism (CBAM) and Carbon Tax Policies for Vietnam, supported by the Southeast Asia Energy Transition Partnership (ETP) in coordination with Department of Climate Change under the Ministry of Natural Resources and Environment, 2022 - present
- **Study on Crowdfunding mechanism to facilitate innovation ecosystem and policy implications**, supported by USAID IPSC & National Innovation Center under MPI, 2022 - 2023
- **Study on assessment of policies to support SMEs affected by COVID-19**, supported by USAID LinkSME & Government Office, 2022 - 2023
- **Policy Impact Assessment of the Draft Law on Capital**, supported by People's Committee of Ha Noi city, 2021 - present
- **Policy impact assessment of the Draft Law on Gender Equality (amendment)**, supported by the Ministry of Labour - Invalids and Social Affairs, 2022 - 2023
- **Study on formative evaluation of the Family and Juvenile Courts (F&JCs) in Viet Nam**, supported by UNICEF in coordination with the Supreme People's Court, 2021 - 2022
- **Development of a policy impact assessment scrutiny manual**, supported by The Foreign, Commonwealth and Development Office (FCDO) as represented by the British Embassy Vietnam, 2021 - 2022
- **Study on evaluating and proposing solutions to increase co-benefits of the energy transition**, supported by GIZ Vietnam, 2021 - 2022
- **Policy Impact Assessment of the Draft Law on Defense Industry**, supported by Ministry of Defense, 2021 - 2022
- **Research on assessment of Viet Nam's legal framework on a state of emergency in epidemic situation and recommendations for better laws on state of emergency in response to COVID-19 pandemic**, supported by UNDP, 2021

- **Policy Impact Assessment of the Draft Law on Electronic Transactions**, supported by GIZ, 2021
- **Study on developing guidelines of Code of conducts in justice sector - International experience and recommendations for Viet Nam**, supported by UNDP in coordination with Center Committee for Internal Affairs, 2021
- **Report on Assessment Index of Administrative Procedure Compliance Cost (APCI) 2018, 2019, 2020, 2021 and 2022**, supported by Administrative Procedures Control Agency under the Office of Government, 2017 - 2023
- **Feasibility study on the development of a comprehensive strategy to strengthen legal awareness, focusing on improving legal awareness of rights and guaranteeing the exercise of the rights of vulnerable groups**, supported by UNDP, 2021
- **Proposal for a reference list and a checklist on social and gender impact assessment in legal document formulation and review of MOLISA**, supported by MOLISA and GIZ, 2020 - 2021
- **Thematic Report on Assessment of Resolution 02/NQ-CP implementation from perspective of private sector to improve business environment and support post-Covid 19 recovery**, supported by USAID LinkSME, 2020
- **Thematic Report on Facilitate Non-cash Payment to Support the Increase of DBI and Business Environment Improvement**, supported by USAID LinkSME, 2020
- **Project of Drafting 30 years of Viet Nam FDI Strategy**, supported by Ministry of Planning and Investment, 5/2018 - 6/2019
- **Project of establishing Systemic Investment Response Mechanism in Vietnam (SIRM)**, supported by IFC - World Bank, 2018
- **Report on Aspiration of Enterprises Towards Courts' Activities in Enforcing Contracts**, supported by the United States Agency for International Development (USAID)-the Governance For Inclusive Growth (GIG) program, 2018
- **Research "Public - Private Partnership projects in Viet Nam"**, supported by Asia Foundation, 2017
- **Policy Impact Assessment (PIA) of the Draft Labor Code (05 policy issues)**, supported by the Governance For Inclusive Growth (GIG) program, 2017
- **Research on Viet Nam's Economic Complexity and Growth Diagnostics**, the Central Economic Committee, supported by USAID, 2016
- **Develop the Professional Guide to Policy Impact Assessment**, supported by the Governance For Inclusive Growth program of the United States Agency for International Development (USAID GIG) in collaboration with the Department of General Affairs on Legislative Development - Ministry of Justice, 2016
- **2015 Justice Index - Towards a justice system for the people**, supported by UNDP in collaboration with the Viet Nam Lawyers Association and CECODES, 2015
- **Policy impact assessment of the Draft Law on Marine Resources and Environment (regulatory aspect)**, the Ministry of Natural Resources and Environment in collaboration with UNDP, 2015
- **Improvement of Business Environment in Viet Nam under Resolution 19/2014 and 19/2015 of the Government**
- **Improving competition capacity for café & warehouse sector through reforming legal issues and administrative procedures**, requested by the International Finance Company (a subsidiary of World Bank), 2009 - 2013

- **Implementation of Administrative Procedures/Regulatory Reform**, supported by International Financial Company (IFC), in coordination with the Task Force for Administrative Procedure Reform under the Project 30, 2009 - 2012
- **Regulatory Impact Assessment (RIA) for Mineral Law**, 2011
- **Global Principles for cooperation in International Bankruptcy cases**, American Law Institute & International Insolvency Institute, 2009 - 2010
- **Study of Laws governing M&A in Viet Nam - Project 00057741**, the Task Force for implementation of the Law on Enterprise and the Law on Investment, 2009
- **Legal framework study for Public - Private Partnership for the Project “Poverty Reduction through Incorporated Support for Small Enterprise Development” - PRISED VIE/05/M01/SID**”, sponsored by the Swedish International Development Cooperation Agency (SIDA), 2009
- **The Development of Small and Medium Enterprises**, GTZ and Ministry of Planning and Investment, 2008
- **Private Sector Support Program in Viet Nam**, UNIDO and Ministry of Planning and Investment, 2008
- **CIEM/UNDP VIE01/025: “Comparative Provincial Performance in Attracting Business Investment and Developing Private-Public Partnerships”**, 2008

*And lots of research projects in other areas.*

## ARTICLE

- *ESG and the National Action Plans for Responsible Business Practices in Viet Nam (NAP)*, ESGPath No.4 of the Richard Moore Associates’ BrandDance, 2022
- *Insecurity because of... post-inspection mechanism*, Enterprise Forum, 2021
- *Regulations on the insurance policy cause difficulties for businesses*, Enterprise Forum, 2021
- *Role of Intellectual Property Law in the context of national digital transformation*, Nguyen Hung Quang and Phung Quang Cuong, Information Reference No. 3/2021 on Intellectual Property compiled and published by the National Assembly Library of Viet Nam, 2021
- *The Draft Decree on Investment Law lacks many important contents*, VietNam Finance, 2020
- *Discussion on the acquisition, exploitation and utilization of personal data in Viet Nam current context*, National Assembly Library, 2020
- *Amended investment law to relieve funding burdens*, Nguyen Hung Quang and Le Gia Khanh, article in English on Vietnam Investment Review, 2020
- *Positive scope ahead in amended Law on Investment*, Nguyen Hung Quang and Pham Thi Ha Van, article in English on Vietnam Investment Review, 2020
- *Hindrances preventing FIEs from listing on stock market*, Nguyen Hung Quang, article in English on Vietnam Investment Review, 2019
- *To reduce regulatory compliance costs: Adding new regulations must go hand in hand with removing the old ones*, the Saigon Times, 2019
- *Building the mechanism for sturdy FDI efficiency*, Nguyen Hung Quang and Le Net, article in English on Vietnam Investment Review, 2019

*And lots of articles in other areas.*