



NGUYEN ANH MINH

Partner

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CONTACT

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EDUCATION

- **Solvay Brussels School Economics & Management, Liberal University of Brussels, Viet Nam**
M.A., Economics & Public Management | On-going
- **Ha Noi University**
B.A. | 1998 - 2002
- **Ha Noi Law University**
LLB | 1997 - 2021
- **Mediator Skills Training program, CEDR, London, England, 2018**
- **Training Course on Real Estate Business and Management, Institute of Continuing & TESOL Education, University of Queensland, 2010**

MEMBERSHIP

- Ha Noi Bar Association
- Vietnam Society of International Law (VSIL)
- Vietnam International Center for Commercial Mediation (VICMC)
- Vietnam Business Lawyers Club (VBLC)

LANGUAGE

Vietnamese
English

INTRODUCTION

Attorney Nguyen Anh Minh is a Partner of NHQuang&Associates, bringing robust expertise in energy, technology, banking, and corporate governance to the firm. With membership in the Hanoi Bar Association since 2005, Attorney Minh boasts extensive experience across various sectors, including foreign law firms, banks, and major financial corporations. Throughout his career, he has held pivotal roles such as Associate, Chief Legal Officer, and Partner.

Beyond his solid foundation in legal expertise and public administration, Attorney Minh has continually expanded his knowledge and proficiency through diverse professional engagements. This broad spectrum of experience equips him to deliver high-value and efficient legal counsel across numerous domains to our clients.

AREA OF PRACTICE

- Energy & environment
- Technology
- Banking and Fintech
- e-Commerce
- Corporate Governance
- Intellectual Property
- Dispute Resolution & Litigation
- Policy Research & Advocacy

TYPICAL STUDIES

- **Research on “Enhancing Legal Framework to Support Power Project Development in Viet Nam”**, under the support of the United Nations Office for Project Services (UNOPS), 2023 - present.
- **“Impact Assessment of EU’s Carbon Border Adjustment Mechanism (CBAM) and Carbon Tax Design for Viet Nam”**, United Nations Office for Project Services (UNOPS). Participating in the Expert Team to study, review and assess the impacts of CBAM to the laws and policies of Viet Nam; reviewing Vietnamese laws and providing assessments related to proposals for carbon tax design in accordance with applicable laws of Viet Nam.
- **Developing the Roadmap for the State Capital Management Committee towards net zero emissions in state-owned enterprises in the energy sector**. The project aims to support State-owned enterprises operating in the energy sector in developing a roadmap towards net zero emissions in Viet Nam, applying solutions for energy transition towards cleanliness and sustainability, assuring compliance with Vietnam’s commitments in response to climate change at the UN Climate Change Conference (COP26). Participating in the Research team to study, review and conduct legal assessment for scenarios on reduction and conversion of coal power plants, orienting to implementing these activities in relevance with international laws and treaties to which Viet Nam is a member and the laws of Viet Nam.
- **Research on crowdfunding mechanisms to promote innovative ecosystem and policy implications**, requested by the Project of Improving Private Sector Competitiveness (IPSC) and the National Innovation Center (Ministry of Planning and Investment), 2022 - 2023.
- **Advancing Responsible Business Practice in Vietnam, Civil-Economic Legislation Department (Ministry of Justice), 2021-2022**. Supporting to conduct the national baseline assessment on responsible business practice (NBA) to assess the issues related to policies and laws, negative impacts in business operations that may affect the assurance of human rights. The assessment focuses on: investment, employment, environment protection, right protection of vulnerable groups, protection of consumers’ rights. The national report and recommendations thereof shall be the bases for development of the National Action Plan for responsible business practice in Viet Nam.
- **Internal control system at Joint Stock Commercial Bank, 2020** – Planning the document system of internal regulations on banking management, administration, and operation with a forecast for 3 years of operation including designing document tree, regulatory framework, process and methodology of managing, building and operating systems, personnel and processes.
- **Project on digital transformation in the bank, 2020** - digital transformation in the bank, forecast of changes in the bank’s organization and operation, assessment of impact on the internal control system and application of technology in managing and building banking processes and procedures.
- **Thematic Report on Assessment of Resolution 02/NQ-CP implementation from perspective of private sector to improve business environment and support post-Covid 19 recovery, USAID LinkSME, 2020**. Supporting the research team in studying the issues faced by enterprises, particularly in the period of post-Covid; supporting to develop the thematic report on “Assessment of Resolution 02/NQ-CP implementation from perspective of private sector to improve business environment and support post-Covid 19 recovery”.

PRACTISING EXPERIENCE

Consulting enterprises, start-ups, state-owned enterprises, individuals and organizations in researching, assessing, controlling legal risks, building related solutions in corporate organization and governance activities; banking; business activities; formulating and designing new products and services, applying science and technology; protecting intellectual property rights, involving negotiation and dispute resolution, and several other legal activities. Some typical cases and clients include:

- Advising a Singaporean investment fund on their direct investment and doing business in renewable energy in Viet Nam.
- Advising a Singaporean corporation in relation to investment and land acquisition in an industrial zone in Nghi Son, Thanh Hoa province to provide its services in oil and gas.
- Acting in collaboration with 5 international law firms in Viet Nam, advising an aviation corporation in Viet Nam on an acquisition of shares by 21 foreign investors and representing the clients in performing relevant procedures for completing the transaction.
- Advising a foreign corporation in making investment with the value of 35 million United States dollar in a top-tier technology retail company in Viet Nam by capital contribution and share purchase and performing relevant procedures to complete the deal.
- Advising a Portuguese contractor and a Singaporean fund on their direct investment and doing business in renewable energy in Viet Nam.
- Managing in legal training sessions for in-house lawyers and regulatory executives of state-owned and private companies.
- Advising labor organization and structure, development of labor relationship and handling legal matters arising during labor management of business.
- Advising and preparing contracts and agreements involving copyrights, related rights and advising to resolve normal disputes concerning these rights.
- Providing legal review for EPC contracts of thermal power plants; advising and reviewing EPC contracts for renewable energy projects; advising and negotiating other contracts of some enterprises producing, transmitting and disputing electricity.
- Advising a Japanese company in Viet Nam to settle a dispute with their contractor and to comply with Vietnamese Government's requirements in managing toxic and industrial wastes.
- Advising and successfully setting up a system to manage anti-money laundering of a large commercial joint stock bank of Viet Nam and connecting such system to those of the State Bank of Viet Nam.
- Managing bad debt portfolios valued up to trillions dongs; quickly giving solutions for successfully recovering a number of large debts, foreclosing high valued collaterals, and resolving complicated disputes in relation to credit agreements for a large commercial joint stock bank of Viet Nam.
- Managing debt recovery activities, seizure, and realization of collaterals; representing a large commercial joint stock bank of Viet Nam in complaints and denunciations, dispute resolution, judgment enforcement; reviewing for approval of debt recovery plans; drawing up internal regulations to manage, direct and guide the debt recovery activities of the bank.