



TRAN THI THANH HUYEN

Partner

CEDR Accredited Mediator

VICMC Mediator

CONTACT

Tel.: (84-24) 3537 6939

Address: Villa B23 Trung Hoa - Nhan Chinh, Thanh Xuan, Ha Noi

E-mail: tranthanhhuyen@nhquang.com

EDUCATION

🎓 **Law Faculty of Ha Noi National University**

LLM | 2007 - 2009

🎓 **Hanoi Law University**

LLB | 2000 - 2004

MEMBERSHIP

- Ha Noi Bar Association
- Vietnam Society of International Law (VSIL)
- Vietnam International Center for Commercial Mediation (VICMC)

LANGUAGE

Vietnamese

English

INTRODUCTION

Ms. Tran Thi Thanh Huyen is now acting as a Partner of NHQuang&Associates. Ms. Huyen is an expert in investment, corporate and M&A transactions. In addition, she is a trusted advisor for many multinational enterprises, foreign-invested enterprises and also domestic enterprises in various fields such as contracts, energy & mineral, restructuring, governance, labor, tax. Moreover, she is actively involved in development projects, especially projects in the field of relationship development between the public and private sectors.

Ms. Huyen is the Chairman of the Vietnam Business Lawyers Club (VBLC) for the third term.

AREA OF PRACTICE

- Direct & Indirect Investment
- Corporate Matter
- Merger & Acquisition, Insolvency
- Construction & Real Estate Business
- Infrastructure & Public Private Partnership
- Insurance
- Energy & Mineral
- HR Management & Employment
- Education & Training
- Dispute Resolution
- Policy Research & Advocacy
- Compliance Monitoring

ACADEMIC ACTIVITY

- Lecture on mediation skills, Vietnam International Commercial Mediation Center (VICMC)
- Visiting lecturer on negotiation and mediation, Diplomatic Academy of Viet Nam, 2024
- Mediator Skills Training program of the Centre for Effective Dispute Resolution (CEDR), London, UK, 2018

TYPICAL RESEARCH

- **Study on “Legal Support to the Development of Power Generation Projects in Vietnam”,** supported by UNOPS, 2023 - present
- **Study on “Impact Assessment of EU’s Carbon Border Adjustment Mechanism (CBAM) in Vietnam”,** within the scope of the project on Impact Assessment of EU’s Border Adjustment Mechanism (CBAM) and Carbon Tax Policies for Vietnam, requested by ETP, UNOPS and Department of Climate Change (Ministry of Natural Resources and Environment), 2022 - present
- **Report on “JETP experience in South Africa and Indonesia and lessons learned for Vietnam”,** requested by ETP and Department of Climate Change (Ministry of Natural Resources and Environment), 2023
- **Project on “Advancing Responsible Business Practice in Viet Nam”,** requested by UNDP and the Ministry of Justice, 2021 - 2022
- **Study on “Protection of Minority Shareholders in Viet Nam”,** requested by School of Law, Monash University, 2019
- **Project of Drafting 30 years of Viet Nam FDI Strategy,** requested by Ministry of Planning and Investment, 2018 - 2019
- **Study on “Public - Private Partnership projects in Viet Nam”,** requested by Asia Foundation, 2017
- **Policy Impact Assessment (PIA) of the Draft Labor Code (05 policy issues),** requested by GIG Program, 2017
- **Supporting in Development of legal normative document on inter-sectoral process settling administrative procedures information and implementation of investment projects,** requested by USAID - GIG Program, 2016
- **Project on “Drafting, Amending and Commenting on the Law on Amending the Investment Law and the Enterprise Law”,** requested by USAID, in collaboration with the Ministry of Planning and Investment and the Central Institute for Economic Management, 2016
- **Legal impact assessment on the draft Law on Administrative Decisions,** requested by the Ministry of Justice and GIG Program, 2015
- **Survey on Court Administration in Viet Nam,** under the Project “Strengthening Access to Justice and Protection of Rights” (Project 58492), requested by UNDP Viet Nam and the Judicial Reform Secretariat of Judicial Reform Steering Committee, 2011 - 2013
- **Initiatives to Increase Protection of Women’s Land rights in Vietnam,** under the Project of “Empowerment of Women to Claim their Land Rights” (Project 61404), requested by UNDP, 6/2013
- **Acting as the National Consultant for Korean Trade (Kotra) at the Advisory Council of Administrative Procedure Reform,** requested by Kotra, 2012 - 2013

- **Study on “Research and Advocacy for Improved Access of Family Members to Pre-trial Detainees”**, requested by Swiss FDFA in collaboration with CRIGHTS under the Law Faculty of Hanoi National University, 12/2012 - 12/2013
- **Review and Recommendation for Legal Status of Corporate Seal in Vietnam**, requested by the Ministry of Planning and Investment, 2012
- **Access to Justice in Viet Nam from a People’s Perspective - An Updated Survey**, requested by UNDP Viet Nam, 2010 - 2011
- **Engaging in the Project 30 on Administrative Procedures/Regulatory Reform**, requested by IFC under World Bank in coordination with the Task Force for Administrative Procedure Reform under the Project 30, 2009 - 2012
- **Appointed Counsel in Vietnamese Criminal Law and Practice**, under the Project “Improving capacity of Vietnam Lawyers’ Association”, requested by UNDP, 2010
- **Study on “Laws governing M&A in Viet Nam”**, requested by the Task Force for implementation of the Law on Enterprise and the Law on Investment, 2010
- **Study on “The Right to Counsel in Vietnamese Criminal Law and Practice”**, requested by UNDP Viet Nam, 2009
- **Gender Equality in the Court System and Its Impacts to Human Right Protection**, under the Program of Support to Legal and Judicial Reforms in Vietnam Phase III (JOPSO III), 2008
- **Engaging in Project VIE 02/015: Assistance for the Implementation of Vietnam’s Legal System Development Strategy to 2010**, requested by UNDP, SIDA and DANIDA, 2006

TYPICAL PUBLICATION

- *Handbook for Social enterprise establishment - Edition for creative cultural spaces*, Cultural and Creative Hubs Vietnam Project co-sponsored by British Council and European Union, Tran Thi Thanh Huyen and Dinh Thi Thu Trang, 2020
- *Chapter 4 - Buying and Selling enterprises*, Nguyen Hung Quang et al., Lawyer Handbook volume 3, Vietnam Bar Federation, 2017

SEVERAL RECENT PRESS ARTICLES

- *Three decades of legal reform to attract foreign investment in Viet Nam*, Tran Thi Thanh Huyen and Nguyen Hung Quang, English article on Vietnam Investment Review, 4/2023
- *New policy can change owner limit approach*, Tran Thi Thanh Huyen, article in English on Vietnam Investment Review, 11/2019
- *Trading real estate properties by buying companies*, Nguyen Hung Quang and Tran Thi Thanh Huyen, Sai Gon Times, 2014

And lots of articles in other areas.

PRACTISING EXPERIENCE

Advising several domestic and foreign enterprises, state-owned corporations, and other organizations and individuals on diversified legal issues in different areas. Below are some typical consulting activities:

- Advising Vietnamese and foreign investors in investment projects in Viet Nam in various areas such as commercial business, real estate business, e-commerce, hotels and restaurants, education, information technology, communications, advertising, energy, etc.

from the stage of negotiation, investment registration to post-establishment implementation.

- Advising M&A transactions by large domestic enterprises as well as multi-national and foreign corporations in Viet Nam from the very first step of transaction until completion.
- Advising and performing services related to establishment, development of business and projects and providing post-establishment consultancy.
- Engaging in providing in retainer services for various Vietnamese and foreign enterprises operating in many different fields, including corporate matters, licensing, shareholder relations, tax, accounting, internal governance, labor, contracts, investment, transaction, dispute resolution, etc.
- Advising a number of Vietnamese and foreign enterprises in structuring their capital, allocating financial resources, registering guarantee, registering and structuring loans, etc.
- Engaging in resolving disputes related to corporate governance, disputes among investors in domestic or foreign-invested companies, equitized state-owned companies, disputes between investors and state management agencies, disputes between state enterprises and foreign contractors, etc.
- Advising EPC contracts for several large companies operating in the fields of energy and renewable energy.
- Consulting for Viet Nam's largest energy corporation and its subsidiaries on many power projects, including drafting and reviewing internal operating regulations; and contract negotiations since 2009
- Supporting a Vietnamese corporation in the fields of mineral exploitation, real estate and financial services since 2010 in a number of M&A transactions and private placement of shares.
- Drafting, advising and negotiating EPC, BOT, BT and other construction contracts for construction investment and infrastructure development companies, including large state-owned and private companies; reviewing mortgage transactions; consulting in bad debt recovery; consulting on apartment building projects or other investment projects.
- Consulting and completing EPC contracts for solar power plants and thermal power plants.
- Consulting and supporting a large Vietnamese steel corporation in transactions related to EPC contracts.
- Advising a number of insurance companies in matters related to labor, economic transactions, contracts, non-life insurance business.