



NGUYEN HUNG QUANG

Managing Partner of NHQuang&Associates
**Vice President of Vietnam Society of
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CONTACT

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EDUCATION

🎓 **United Business Institute, Belgium**

MBA (*cum laude*) | 2006 - 2007

🎓 **Ha Noi Law University**

LLB | 1991 - 1996

MEMBERSHIP

- Vietnam International Center for Commercial Mediation (VICMC)
- Vietnam Society of International Law (VSIL)
- Viet Nam Business Lawyers Club (VBLC)
- Ha Noi Bar Association

LANGUAGE

Vietnamese

English

INTRODUCTION

Nguyen Hung Quang founded and holds the role of Managing Partner of NHQuang&Associates. He is currently Vice President of VSIL, President of VICMC.

With 30 years of practice, Mr. Quang has extensive experience in providing legal and policy advice on corporate matters and business environment, judicial reform, administrative procedure reform, public administration. He also has deep experience in consulting for many domestic and foreign companies, international organizations, and non-profit organizations in various fields such as dispute resolution, restructuring, fundraising, investment, merger and acquisition, and labor. In addition, Mr. Quang is also a speaker at many domestic and international workshops, and seminars regarding legal matters. He is an expert in analyzing policy regulatory impacts (PIA/RIA), and impacts of contractual and corporate regulations.

AREA OF PRACTICE

- Direct & Indirect Investment
- Corporate Matter
- Merger & Acquisition, Insolvency
- Construction & Real Estate Business
- Infrastructure & Public-Private Partnership
- Energy & Mineral
- HR Management & Employment
- Environment
- Insurance
- Internet & New Media
- Dispute Resolution

ACADEMIC ACTIVITY

- Guest lecturer of various universities in Vietnam, such as Hanoi Law University, Diplomatic Academy of Vietnam, British University Vietnam, VinUni, etc.
- CEDR accredited Mediator.
- Visting scholar of various universities, Stanford University and New York University (USA), Melbourne University, Monash University and Deakind University (Australia).

TYPICAL RESEARCH

- **Study on policies of housing development, effective exploitation of land resources, urban and cultural development for the Draft Law on Capital**, requested by Ha Noi People's Commitee, 2021 - 2024
- **Study on "Identification and prevention of corruption in the public sector that relates to the private sector - International experience and recommendations for Viet Nam"**, requested by UNDP and the Center Committee for Internal Affairs, 2023 - 2024
- **Study on "Assessment on the maturity of licensing activities in Viet Nam"**, supported by World Bank and Administrative Procedures Control Agency (Government Office), 2023
- **Study on "Crowdfunding mechanism to facilitate innovation ecosystem and policy implications"**, requested by IPSC and National Innovation Center (Ministry of Planning and Investment), 2022 - 2023
- **Study on "Assessment of policies to support SMEs affected by COVID-19"**, requested by USAID LinkSME and the Administrative Procedures Control Agency (Government Office), 2022 - 2023
- **Study on "Formative evaluation of the Family and Juvenile Courts (F&JCs) in Viet Nam"**, requested by UNICEF in coordination with the Supreme People's Court, 2021 - 2022
- **Development of a policy impact assessment scrutiny manual**, requested by ASEAN Economic Reform Programme of the Ministry of Foreign Affairs and the Foreign, Commonwealth and Development Office (FCDO) as represented by the British Embassy Vietnam, 2021 - 2022
- **Study on "A reference list and a checklist on social and gender impact assessment in legal document formulation and review of MOLISA"**, requested by MOLISA and GIZ Vietnam, 2020 - 2021
- **Project on Advancing Responsible Business Practice in Vietnam**, requested by UNDP and the Ministry of Justice, 2021 - 2022
- **Study on "Assessment of Viet Nam's legal framework on a state of emergency in epidemic situation and recommendations for better laws on state of emergency in response to COVID-19 pandemic"**, requested by UNDP, 2021
- **Study on "Developing guidelines of Code of conducts in justice sector - International experience and recommendations for Viet Nam"**, requested by UNDP in coordination with the Center Committee for Internal Affairs, 2021
- **Report on Assessment Index of Administrative Procedure Compliance Cost (APCI) 2018, 2019, 2020, 2021 and 2022**, requested by Administrative Procedures Control Agency under the Government Office, 2017 - 2023
- **Thematic Report on Assessment of Resolution 02/NQ-CP implementation from perspective of private sector to improve business environment and support post-COVID 19 recovery**, requested by USAID LinkSME and the Administrative Procedures Control Agency (Government Office), 2020

- **Study on “Systemic Investment Response Mechanism in Vietnam (SIRM)”**, requested by IFC under World Bank, 2018
- **Report on Aspiration of Enterprises Towards Courts’ Activities in Enforcing Contracts**, requested by USAID - the Governance For Inclusive Growth (GIG) program, 2018
- **Study on “Public - Private Partnership projects in Viet Nam”**, requested by Asia Foundation, 2017
- **Policy Impact Assessment (PIA) of the Draft Labor Code (05 policy issues)**, requested by the Governance For Inclusive Growth (GIG) program, 2017
- **Study on “Viet Nam’s Economic Complexity and Growth Diagnostics”**, requested by the Central Economic Committee, supported by USAID - the Governance For Inclusive Growth (GIG) program, 2016
- **Drafting the Professional Guide to Policy Impact Assessment**, requested by USAID GIG in collaboration with the Department of General Affairs on Legislative Development (Ministry of Justice), 2016
- **Drafting the Professional Guide to Policy Impact Assessment**, requested by USAID GIG in collaboration with the Department of General Affairs on Legislative Development (Ministry of Justice), 2016
- **Engaging in the Project 30 on Administrative Procedures/Regulatory Reform**, requested by IFC under World Bank in coordination with the Task Force for Administrative Procedure Reform under the Project 30, 2009 - 2012

And lots of research projects in other areas.

INTERNATIONAL RESEARCH AND SEMINAR

- *Some Issues of Contract Law in Viet Nam*, presentation at the colloquium “Studies in the Contract Laws of Asia III”, National Taiwan University, Taiwan, 2016
- *Condominium Law in Viet Nam*, presentation at international symposium “Condominium Laws and Urban Governance in Asia” at Hong Kong City University, Hong Kong, 2014
- *Legal Diffusion: the Role of Non-state Actors in Shaping the Regulatory Environment in Viet Nam*, presentation at international workshop “Legal Development in East Asia: China - Viet Nam compared, Monash University (Australia) and Hong Kong University, Hong Kong, 2008

TYPICAL PUBLICATION

- *Encyclopedia of Asian Law on Privacy Law and Data Protection*, Asian Law Centre, Melbourne Law School, The University of Melbourne, 2022 - present
- *Chapter on Property Management Relationships and ‘Trusts’ in Vietnam*, Nguyen Hung Quang and Nguyen Thuy Duong, *Asia-Pacific Trusts Law: Theory and Practice in Context* (co-edited by Associate Professor Ying Khai Liew and Professor Matthew Harding), Hart Publishing, 2021
- *Chapter 22 - Contract Interpretation and Unfair Terms in Vietnamese Contract Law*, Nguyen Hung Quang and Nguyen Thuy Duong, *Studies in the Contracts of Law - Volume III Contents of Contracts and Unfair Terms* (co-edited by Professor Mindy Chen and Professor Stefan Voganauer), Oxford University Press, 2020
- *Global Guide: Measures adopted to support distressed businesses through the COVID-19 crisis*, Nguyen Hung Quang and the Research Team of NHQuang&Associates Law Firm, INSOL International (World Bank Group), 2020

- *Mediation - A trend for commercial dispute resolution in the integration period*, Nguyen Hung Quang, International law and practical problems in Viet Nam, Youth Publishing House, 2019
- *Independence, Impartiality and Integrity of the Judiciary in Vietnam*, Nguyen Hung Quang and Pip. Nicholson in *Asia-Pacific Judiciaries, Independence, Impartiality and Integrity*”, H.P.Lee, Marilyn Pittard (Ed.).
- *Chapter 5: General skills of lawyers in providing legal services*, Nguyen Hung Quang et al., Lawyers’ Handbook Volume 1, Viet Nam Bar Federation, 2017
- *Chapter 4: Buying and Selling enterprises*, Nguyen Hung Quang et al., Lawyer Handbook volume 3, Vietnam Bar Federation, 2017
- *Chapter 9: Contract Enforcement*, Nguyen Hung Quang, Diagnosis of Viet Nam’s economic growth, Central Economic Committee, 2016
- *An Historical Overview of Land Law and Land Disputes in Viet Nam*, Nguyen Hung Quang and Toan Le, *Resolving Land Disputes in East Asia: Exploring the Limits of Law*, Hualing Fu and John Gillespie (Ed.), Cambridge University Press, 2014
- *Legal diffusion: the role of non-state actors in shaping the regulatory environment in Viet Nam*, Nguyen Hung Quang in “*Legal Development in East Asia: China - Viet Nam Compared*”, Routledge Publishing House, Albert Chen and John Gillespie (Ed.), 2010
- *Public-Private Partnership for the Poor*, Nguyen Hung Quang and Tim Dyce, VCCI - Project “*Poverty Reduction Through Integrated Small Enterprise Development - PRISED*”, National Politics Publishing House, 2009

SEVERAL RECENT PRESS ARTICLES

- *Law on Capital Project (amended): Creating an outstanding mechanism, resolving shortcomings*, Economics & Urban E-News, 2023
- *Building urban railways according to the TOD model: A fundamental solution to reduce traffic congestion*, New Hanoi Newspaper, 2023
- *Code of conduct for mediators and the consequences of violating the code according to the Singapore Convention on Mediation*, Legal Profession Magazine, 2023
- *Regulations on the insurance policy cause difficulties for businesses*, Enterprise Forum, 2021
- *Role of Intellectual Property Law in the context of national digital transformation*, Nguyen Hung Quang and Phung Quang Cuong, Information Reference No. 3/2021 on Intellectual Property compiled and published by the National Assembly Library of Viet Nam, 2021

And lots of articles in other areas.

PRACTISING EXPERIENCE

Advising several domestic and foreign enterprises, state-owned corporations, and other organizations and individuals on diversified legal issues in different areas. Below are some typical consulting activities:

- Advising Vietnamese and foreign investors in investment projects in Viet Nam in various areas such as construction, distribution, commercial business, hospitality, food, education, information technology, energy, etc. from the stage of negotiation, investment registration to post-establishment implementation.
- Providing legal retainer services to several Vietnamese and foreign businesses operating in various areas. The advice covers all corporate matters, licensing, shareholder relationship, tax, accounting, corporate governance, labor, investment, transaction conclusion, dispute resolution, etc.

- Advising a number of Vietnamese and foreign enterprises in structuring their capital, allocating financial resources, registering guarantee, registering and structuring loans, etc.
- Advising M&A transactions by large domestic enterprises as well as multi-national and foreign corporations in Viet Nam from the very first step of transaction until completion.
- Advising several transactions of large Vietnamese and foreign enterprises operating in the fields of oil and gas, mining, energy, etc.
- Drafting, advising and negotiating EPC and other construction contracts for construction investment and infrastructure development companies, including large state-owned and private companies.
- Advising a number of insurance companies in matters related to labor, economic transactions, contracts, non-life insurance business; engaging in resolving many disputes relative to insurance for clients at courts and arbitration centers, many of them are resolved through mediation.
- Engaging in resolving disputes related to corporate governance, disputes among investors in domestic or foreign-invested companies, equitized state-owned companies, disputes between investors and state management agencies, disputes between state enterprises and foreign contractors, etc.