



PHUNG QUANG CUONG

Partner of NHQuang&Associates

CEDR Accredited Mediator

**Mediator of Vietnam International Commercial
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CONTACT

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EDUCATION

🎓 **National Academy of Public
Administration**

LLM | 2020 - 2022

🎓 **Hanoi Law University**

LLB | 1996 - 2001

MEMBERSHIP

- Hanoi Bar Association
- Vietnam Society of International Law (VSIL)
- Vietnam International Center for Commercial Mediation (VICMC)

LANGUAGE

Vietnamese

English

INTRODUCTION

Mr. Phung Quang Cuong is now acting as a Partner of NHQuang&Associates. He specializes in advising several fields including, among others, IP, corporate, contract, labor, real estate, insurance. He is a skilled barrister with over 20 years of experience in settling dispute and protecting clients' legitimate rights and interests.

In addition, Mr. Cuong is a co-author of several legal handbooks for individuals, organizations in consultation, enforcement of legal matters in land, business and commerce sectors such as Legal Handbook of Equality Rights in Access to Land, Handbook for social enterprises.

Mr. Cuong has also regularly provided legal advice to expatriates on Legal dissemination and advice program on VOV and Journal of the State Committee for Overseas Vietnamese - Ministry of Foreign Affairs.

AREA OF PRACTICE

- Corporate Matter
- Insolvency
- Construction & Real Estate Business
- Intellectual Property
- Mineral & Energy
- Dispute Resolution
- Insurance
- HR Management & Employment
- Public - Private Partnership
- Policy Research
- Compliance Monitoring

ACADEMIC ACTIVITIES

- Lecture on mediation skills, Vietnam International Commercial Mediation Center (VICMC)
- Visiting lecturer on negotiation and mediation, Diplomatic Academy of Vietnam, 2024
- Speaker at the professional training course for lawyers with the topic “Mediation - Development Trends in International Commercial Dispute Resolution”, organized by Hanoi Bar Association, 4/2023
- Mediator Skills Training Program of the Centre for Effective Dispute Resolution (CEDR), London, United Kingdom, 2018
- Strategic Management Training Program on Challenges, Solutions and Innovation, implemented by Singapore Judicial College, sponsored by Ministry of Foreign Affairs of Singapore and Ministry of Foreign Affairs of Vietnam, 7/2018
- International Visitor Leadership Program, Intellectual Property Rights in the United States, U.S. Embassy, 7/2013

TYPICAL RESEARCH

- **Study on “Systemic Investment Response Mechanism in Vietnam (SIRM)”**, requested by International Finance Corporation (IFC) under World Bank, 2018
- **Study on “Aspiration of Enterprises Towards Courts’ Activities in Enforcing Contracts”**, requested by Governance for Inclusive Growth program of United States Agency for International Development (USAID GIG), 2018
- **Policy Impact Assessment of the Draft Labor Code (5 policy issues)**, requested by Governance for Inclusive Growth program (GIG), 2017
- **Study on “Improvement of Business Environment in Vietnam under Resolution 19/2014 and Resolution 19/2015 of the Government”**, requested by Governance for Inclusive Growth program of United States Agency for International Development (USAID GIG) and Ministry of Planning and Investment, 2015 - 2018
- **Survey on “Current Situation of Promulgation of Administrative Decisions in Vietnam”**, under Project “Strengthening Access to Justice and Protection of Rights”, sponsored by United Nations Development Programme (UNDP), chaired by Administrative and Criminal Law Department (Ministry of Justice), 2013
- **Engaging in Project 30 on Administrative Procedures/Regulatory Reform**, requested by International Finance Corporation (IFC) under World Bank in coordination with Task Force for Administrative Procedure Reform under Project 30, 2009 - 2012

And lots of research projects in other areas.

INTERNATIONAL RESEARCH AND SEMINARS

- *Status of U.S. legal enforcement of intellectual property rights (IPR)*, organized by the US Embassy in Vietnam, 7/2013
- *Asia Pacific Regional Consultation on HIV - related Legal Services and Rights*, Bangkok, Thailand, 2/2012

TYPICAL PUBLICATIONS

- *Current Status of the Legal Framework on Commercial Mediation in Vietnam and Solutions for Completion*, Scientific Conference, an activity for celebrating the 10th anniversary of Faculty of Law - Foreign Trade University, 2022
- *Report on Research in Administrative Procedure Reform in the field of Civil Judgment*, United States Agency for International Development (USAID) and Bureau of Administrative Procedures (Government Office), 2021

- *Chapter 4: Mergers and Acquisitions Consulting*, Nguyen Hung Quang et al., Lawyers' Handbook Volume 3: Lawyer Practising Skills of Consulting Lawyers in Investment, Business, Commerce, Vietnam Bar Federation, 2017 [\[click here for the publication, Vietnamese only\]](#)
- *Handbook for Social Enterprises and Handbook for Investment in Social Enterprises*, co-writing with NHQuang&Associates, sponsored by Center for Social Initiatives Promotion (CSIP), 2014
- *Legal Handbook of Equality Rights in Access to Land*, co-writing with NHQuang&Associates within the framework of Project "Empowerment of Women to Claim their Land Rights", 2013 [\[click here for the publication, Vietnamese only\]](#)
- *Domestic and International Registration Procedures for Trademark Protection*, Phung Quang Cuong, Investment for Brand Image Strategy, Culture and Information Publishing House, 2009 [\[click here for the publication, Vietnamese only\]](#)
- *Chapter: Settlement of Civil Cases, Bench Book for Judges' Settlement of Cases related to Intellectual Properties*, Supreme People's Court
- *Revising the Handbook Guiding the Implementation of the Law on Environment Protection*, co-written by JIFF and WARECOD
- *Preliminary Report on Scanning of Regulations on Procedures to Handle Enterprises' Bankruptcy*, World Bank and Department of Administrative Procedure Control (Government Office)

RECENT PRESS ARTICLES

- *The Role of Intellectual Property Law in the context of National Digital Transformation*, reference publication on Intellectual Property, National Assembly Library of Vietnam, 2021 [\[click here for the publication, Vietnamese only\]](#)
- *What Should Businesses Do to Amend or Terminate Commercial Contracts?*, Vietnam Financial Times, 2020 [\[click here for the publication, Vietnamese only\]](#)

And lots of articles in other areas.

PRACTISING EXPERIENCE

Advising several domestic and foreign enterprises, state-owned corporations, and other organizations and individuals on diversified legal issues in different areas. Below are some typical consulting activities:

- Providing legal retainer services to several Vietnamese and foreign businesses operating in various areas. The advice covers all corporate matters, licensing, corporate governance, labor, intellectual properties, transaction conclusion, dispute resolution, etc.
- Advising transactions of large Vietnamese and foreign enterprises operating in the fields of oil and gas, mining, energy, etc.
- Drafting, advising and negotiating EPC, BOT, BT and other construction contracts for construction investment and infrastructure development companies, including large state-owned and private companies.
- Advising a number of insurance companies in matters related to labor, economic transactions, contracts, non-life insurance business; engaging in resolving many disputes relative to insurance for clients at Courts and arbitrations, many of them are resolved through mediation.
- Advising the organization and management structure, preparing, developing and reviewing internal regulations for several enterprises of various operational scale, including state-owned corporations.
- Engaging in providing legal training courses for in-house lawyers of some state-owned corporations and private companies.
- Advising labor organization and structure, development of labor relationship and handling legal matters arising during labor management of businesses.

- Advising and preparing contracts and agreements involving copyrights, related rights and advising to resolve normal disputes concerning these rights.
- Providing legal review for EPC contracts of thermal power plants; advising and reviewing EPC contracts for renewable energy projects; advising and negotiating other contracts of some enterprises producing, transmitting and disputing electricity.
- Advising domestic and international registration, protection of trademarks for various clients.
- Engaging in resolving disputes of individual and organizational clients in relation to business and commerce, civil matters by various manner in different capacities.